# **Marko Bohanec: Decision Support**

## Typical theoretical questions for examinations

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## I. REQUIRED TOPICS

## 1. Introduction

- 1. What is *Decision Problem*? Which are its components and goals?
- 2. What is the difference between *Data Mining* and *Decision Support*?
- 3. What are *Decision Sciences*?
- 4. What is the difference between Decision Sciences and Decision Systems?
- 5. Explain the difference between *Normative* and *Descriptive* approach to Decision Science. What are their typical sub-disciplines and approaches?
- 6. What is *Decision Support*? What can it offer to decision makers? Give examples of typical approaches and techniques.
- 7. What is *Decision Analysis*? Which are its typical stages?
- 8. What is an *Evaluation Model*? Which are the two main tasks supported by evaluation models?
- 9. Which types of decision problems are there? Give examples for each problem type.
- 10. Explain the difference between different decision problems:
  - a. Easy (routine, everyday) vs. Difficult (complex)
  - b. One-Time vs. Recurring
  - c. One-Stage vs. Sequential
  - d. Single Objective vs. Multiple Objectives
  - e. Individual vs. Group
  - f. Structured vs. Unstructured
  - g. Tactical, Operational, Strategic
- 11. What are the characteristics of *complex decisions*?
- 12. What is the difference between *Decision* and *Decision Process*?
- 13. Define Decision Support Systems? Which types of DSS are there?
- 14. What is Operations Research?

## 2. Decision Analysis

- 15. What is Decision Analysis?
- 16. Explain the concept of Evaluation Model. What are these models used for?
- 17. Which types of models are typical for Decision Analysis?
- 18. Which are the main stages of the decision making process?

## 3. Decision-Making under Uncertainty

- 19. What is a *decision table*?
- 20. What is a *payoff matrix*?
- 21. What is the difference between decision making under *uncertainty* and under *risk*?
- 22. Describe decision criteria for decision making under uncertainty?
- 23. Describe decision criteria for decision making under risk?

- 24. Explain each of the *decision criterion* and compare it with others: Dominance, Pessimistic, Optimistic, Hurwicz's, Laplace's, Regret, Expected Value.
- 25. What is sensitivity analysis? Why is it important?

## 4. Decision Trees

- 26. What is a *decision tree*?
- 27. Which components constitute a decision tree?
- 28. Compare *decision table* and *decision tree*.
- 29. How are decision trees solved?
- 30. How do decision trees handle the concept of time?
- 31. What is the value of perfect information? How do we obtain it from a decision tree?
- 32. What is a *risk profile*?

#### 5. Multi-Attribute Models

- 33. What is the motivation for using multi-attribute (multi-criteria) models?
- 34. What is a *multi-attribute model*?
- 35. Which *components* constitute a multi-attribute model?
- 36. What is an *attribute*?
- 37. What is a *value function*?
- 38. What is an *alternative* (or *option*)?
- 39. What is a *preference*?
- 40. What are the characteristics, and what is the difference between *quantitative* and *qualitative* multiattribute models?
- 41. Why do we talk about *hierarchical* multi-attribute models?
- 42. What is the difference between a *tree* and *hierarchy*?
- 43. What are the *characteristics of hierarchical models*?
- 44. Why are multi-attribute models so useful?
- 45. Which are the typical stages of multi-attribute model development?
- 46. Which are the three *strategies* for developing attribute structure?
- 47. Which are the criteria for selection and composition of attributes?

### 6. Kepner-Tregoe method

- 48. What is the Kepner-Tregoe (K-T) method? Which are its characteristics?
- 49. Explain the advantages and disadvantages of using K-T.
- 50. What types of decision problems are suitable for K-T?

## **7.** AHP

- 51. What is *AHP*? Which are its characteristics?
- 52. How are attributes and alternative values compared in AHP?
- 53. In AHP, how do we define:
  - a. attribute weights,
  - b. alternative values (preferences, scores)?
- 54. What kind of value aggregation is used in AHP?
- 55. What types of decision problems are suitable for AHP?
- 56. Summarize the advantages and disadvantages of AHP.
- 57. Compare AHP with DEX.

### 8. DEX and DEXi

- 58. Which are the main characteristics of the *DEX* method?
- 59. What is *DEXi*?
- 60. Which are the typical stages of working with DEXi?
- 61. Which are the strategies and 'rules of thumb' for creating a tree of attributes with DEXi?
- 62. What kind of attribute scales are used in DEXi? How should we create scales?
- 63. What are *decision rules*?
- 64. Which are the possible approaches to define decision rules in DEXi?
- 65. How are alternatives (options) described in DEXi?
- 66. How are options evaluated by DEXi?
- 67. How does DEXi handle *incomplete* information (missing decision rules, incomplete alternative data)?
- 68. What types of *analyses* can be performed in DEXi?
- 69. Which components may constitute a DEXi report?
- 70. What kind of *charts* can be produced in DEXi?
- 71. What kind of data can be *exported* from DEXi and how?
- 72. Which types of decision problems are suitable for DEXi?
- 73. Summarize the advantages and disadvantages of DEX.

## **II. ADVANCED TOPICS**

[Advanced topics constitute 10% of written examination]

#### 9. Multi-Criteria Methods

- 74. Explain the three decision tasks, so-called "Problematics".
- 75. Which four properties are used to classify multi-criteria methods?
- 76. Which are the main approaches ("schools") to multi-criteria modeling?
- 77. What are the main characteristics of outranking methods?
- 78. What is PROMETHEE?
- 79. What is TOPSIS?
- 80. What is the point of disaggregation/aggregation approach?
- 81. What is UTA?

### **10.Aggregation and value functions**

- 82. Explain the difference between quantitative and qualitative evaluation models.
- 83. What is an aggregation function?
- 84. What is a *marginal function*?
- 85. Which types of aggregation functions are used in quantitative models?
- 86. Explain differences between the aggregation in quantitative and qualitative models.

## **11.Data Mining and Decision Support**

- 87. Explain the basic ways and types of DM-DS integration.
- 88. What is model revision?
- 89. Can we create DEX models from data?

### **III. OPTIONAL TOPICS**

#### **12.Influence Diagrams**

- 90. What is an *influence diagram*?
- 91. Which components constitute an influence diagram?
- 92. What is the meaning of *arcs* in influence diagrams?
- 93. Compare decision tree and influence diagram.
- 94. What is the motivation for using influence diagrams instead of decision trees?
- 95. Can influence diagrams handle multi-criteria decision problems?

#### 13.Software

- 96. Which computer programs can deal with:
  - a. decision tables,
  - b. decision trees,
  - c. influence diagrams,
  - d. multi-attribute models?
- 97. What is their typical functionality?
- 98. What is the functionality of Web-HIPRE? Which methods does it provide for:
  - a. dealing with a tree of attributes
  - b. designing utility functions
  - c. evaluation and analysis of alternatives.